

CAI II COURSE REGISTRATION

Certified Auctioneers Institute

Indiana University - Bloomington — March 18-22, 2012

Complete the registration form below and return it to the NAA Education Institute by December 31, 2011 to receive discounted pricing.

Full Name _____ Member # _____

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Email _____ Website _____

COURSE II REGISTRATION

Tuition until December 31, 2011

Member

\$995

Nonmember

\$1,295

Full tuition after January 1, 2012

\$1,095

\$1,395

* Class will dismiss at 4 p.m. on Thursday, March 22.

HOUSING & LODGING

Includes Sat. - Wed. nights at the Indiana Memorial Union (non-smoking facility)

\$350 double room (per person fee; complete roommate preference information below)

\$690 single room (limited number of single rooms will be assigned according to when applications are received)

Thursday night, March 22, additional \$70 for double (shared room), \$139 for single

I am a: Smoker Non-Smoker

Roommate Preference: Smoker Non-Smoker

Roommate: _____

PAYMENT

TOTAL (Registration, lodging, transportation): _____ Check Enclosed (Make Payable to NAA)

AMEX

VISA

MASTER CARD

DISCOVER

Name on Card _____

Card Number _____ Exp. Date _____

Applicants for ALL courses: I understand that my hotel reservation and full tuition must be paid with this application by February 15, 2011. I understand that if I cancel this reservation more than 30 days before CAI, I will be refunded my registration fee minus the \$250 nonrefundable deposit. If less than 30 days before CAI, no refund will be issued. I hereby agree to abide by the bylaws, rules, and regulations of the NAA.

Signature _____ Date _____

TRANSPORTATION

A charter bus from IU to the Indianapolis Airport will be available on Thursday afternoon. The bus will depart at **4:15 p.m.** The cost of the ride is **\$15.00 per person.**

Yes, I would like to take the charter bus from IU to the airport.

How many people in your party:

_____ x \$15.00 = \$ _____

March, 2012
Certified Auctioneers Institute - Indiana Memorial Union
Class II - Georgian

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY
10:00 a.m. - Noon	8:00 - 11:30 a.m.	8:00 - 11:30 a.m.	8:00 - 11:30 a.m.	7:30 - 11:00 a.m.
Opening Brunch and Orientation Alumni Hall	Chris Rasmus Online Auctions Break at 9:00 a.m.	John Boquist Finance for Auctioneers Break at 9:00 a.m.	Anne Bastianelli Marketing and Branding	Anne Bastianelli Marketing Plan Presentations Break at 9:00 a.m.
	Lunch	Lunch	Lunch	Lunch
1:30 - 5:00 p.m.	1:00 - 4:30 p.m.	1:00 - 4:30 p.m.	1:00 - 4:30 p.m.	11:30 - 3:15 p.m.
D.Hart/L.Walker Presentation Skills	Darron Meares Advanced Technology Break at 2:00 p.m.	Case Studies / SWOT Business Plan Break at 2:00 p.m.	Anne Bastianelli Marketing and Branding Break at 2:00 p.m.	Chris Pracht Keys to a Successful Real Estate Auction Break at 1:00 p.m.
7:00 p.m. Networking Event		6:00 p.m. Fun Auction Alumni Hall		